



REAL ESTATE UPDATE

INSIDE DESERT MOUNTAIN

APRIL 2009

Homes	YTD Sales 2009	Listings		Homesites	YTD Sales 2009	Listings	
		2009	2008			2009	2008
Under \$2M	13	162	119	Under \$.5M	3	98	72
\$2M - \$3M	4	69	48	\$.5M - \$1M	4	68	87
\$3M - \$4M	1	39	42	\$1M - \$2M	1	31	51
Above \$4M	2	26	37	Above \$2M	0	12	16
Total	20	296	246	Total	8	209	226

Only those properties with price availability are reflected above.

Change in inventory is a combination of sales, expirations, cancellations, new listings as well as price changes resulting in a different price band.

DESERT MOUNTAIN SALES ACTIVITY - HOMES

APRIL 2009

Village	Lot	Membership	List Price	Sale Price	SQ FT	Close Date
Apache Cottages	10	DEGM	\$899,900	\$850,000	2,453	04/08/09
Apache Cottages	48	DEGM	\$850,000	\$750,000	2,296	04/08/09
Chiricahua Villa	221	DEGM	\$2,358,000		4,250	Under Contract
Cintarosa Ranch	19	DEGM	\$4,350,000	\$3,500,000	5,471	04/29/09
Desert Fairways	32	DEGM	\$695,000		3,050	Under Contract*
Desert Hills	47	DEGM	\$1,295,000	\$1,100,000	4,483	04/09/09
Eagle Feather	421	None	\$1,035,000	\$950,000	6,386	04/27/09
Eagle Feather	437	DEGM	\$1,150,000	\$1,027,000	3,700	04/23/09
Gambel Quail	143	DEGM	\$1,525,000		3,600	Under Contract
Grey Fox	62	None	\$549,900		3,756	Under Contract
Grey Fox	171	None	\$1,395,000	\$1,225,000	4,291	04/27/09
Hacienda	16	DEGM	\$1,100,000	\$1,050,000	2,550	04/15/09
Hacienda	17	DEGM	\$1,300,000	\$1,235,000	3,250	04/16/09
Lookout Ridge	10	DEGM	\$895,000		2,960	Under Contract
Saguaro Forest	70	DEGM	\$3,395,000		6,300	Under Contract
Saguaro Forest	195	DEGM	\$2,695,000	\$2,275,000	7,500	04/30/09
Saguaro Forest	294	DEGM	\$2,495,000	\$2,000,000	5,480	04/30/09
Sonoran Cottage	7	DEGM	\$500,000		1,836	Under Contract*
Sonoran Cottage	22	DEGM	\$595,000		1,836	Under Contract
Sonoran Ridge	31	DEGM	\$775,000		2,288	Under Contract

*AWC

Above information is deemed to be accurate but is not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY - HOMESITES

APRIL 2009

Village	Lot	Membership	List Price	Sale Price	SQ FT	Close Date
Apache Peak	54	DEGM	\$299,000			Under Contract
Gambel Quail	123	None	\$166,000			Under Contract
Gambel Quail Preserve	214	None	\$145,000			Under Contract*
Grey Fox	2	Regular	\$200,000	\$190,000		04/30/09
Painted Sky	62	DEGM	\$540,000	\$350,000		04/10/09
Saguaro Forest	65	DEGM		\$700,000		04/17/09
Seven Arrows	29	DEGM	\$1,995,000	\$1,700,000		04/30/09

*AWC