



# REAL ESTATE UPDATE

INSIDE DESERT MOUNTAIN

**JULY 2009**

Homes	YTD Sales 2009	Listings 2009	2008	Homesites	YTD Sales 2009	Listings 2009	2008
Under \$2M	37	128	114	Under \$.5M	14	88	72
\$2M - \$3M	7	48	44	\$.5M - \$1M	7	57	73
\$3M - \$4M	2	31	39	\$1M - \$2M	1	32	41
Above \$4M	3	25	30	Above \$2M	1	11	17
<b>Total</b>	<b>49</b>	<b>232</b>	<b>227</b>	<b>Total</b>	<b>23</b>	<b>188</b>	<b>203</b>

Only those properties with price availability are reflected above.

Change in inventory is a combination of sales, expirations, cancellations, new listings as well as price changes resulting in a different price band.

## DESERT MOUNTAIN SALES ACTIVITY - HOMES JULY 2009

Village	Lot	Membership	List Price	Sale Price	SQ FT	Close Date
Apache Peak	4	DEGM	\$1,400,000			Under Contract
Cochise Geronimo - Trade	9	DEGM		\$3,240,000	6,107	7/01/09
Cochise Geronimo	23	DEGM	\$2,100,000	\$1,900,000	4,875	7/02/09
Cochise Ridge	50	DEGM	\$849,000	\$680,000	2,577	7/31/09
Eagle Feather	450	None	\$1,125,000			Under Contract
Lookout Ridge - Trade	1	DEGM	\$995,000	\$1,100,000	2,960	7/01/09
Mountain Skyline	11	None	\$875,000	\$850,000	3,443	7/15/09
Mountain Skyline	43	DEGM	\$2,175,000	\$1,835,000	6,630	7/27/09
Painted Sky	48	None	\$891,000			Under Contract
Painted Sky	55	None	\$1,350,000	\$1,300,000	5,578	7/21/09
Saguaro Forest	14	DEGM	\$2,990,000	\$2,500,000	7,257	7/24/09
Saguaro Forest	101	DEGM	\$1,650,600			Under Contract
Sonoran Cottage	7	DEGM	\$500,000	\$500,000	1,836	7/14/09
Sonoran Cottage	17	None	\$495,000			Under Contract
Sunrise	223	None	\$575,000			Under Contract

Above information is deemed to be accurate but is not guaranteed.

# DESERT MOUNTAIN SALES ACTIVITY - HOMESITES

JULY 2009

Village	Lot	Membership	List Price	Sale Price	SQ FT	Close Date
Grey Fox	70	Regular	\$200,000	\$185,000		7/30/09
Grey Fox	136	DEGM	\$99,900			Under Contract*
Lone Mountain II	48	None	\$199,500			Under Contract*
Lost Star	18	DEGM	\$650,000	\$555,000		7/09/09
Saguaro Forest	37	None	\$349,900	\$170,000		7/10/09
Seven Arrows	15	DEGM	\$1,250,000			Under Contract
Sunset Canyon	1	DEGM	\$429,000			Under Contract*

\*AWC