



# REAL ESTATE UPDATE

INSIDE DESERT MOUNTAIN

**JUNE 2009**

Homes	YTD Sales 2009	Listings		Homesites	YTD Sales 2009	Listings	
		2009	2008			2009	2008
Under \$2M	30	130	105	Under \$.5M	11	95	68
\$2M - \$3M	6	53	43	\$.5M - \$1M	6	53	71
\$3M - \$4M	1	29	36	\$1M - \$2M	1	30	39
Above \$4M	3	24	27	Above \$2M	1	10	16
<b>Total</b>	<b>40</b>	<b>236</b>	<b>211</b>	<b>Total</b>	<b>19</b>	<b>188</b>	<b>194</b>

Only those properties with price availability are reflected above.

Change in inventory is a combination of sales, expirations, cancellations, new listings as well as price changes resulting in a different price band.

## DESERT MOUNTAIN SALES ACTIVITY - HOMES JUNE 2009

Village	Lot	Membership	List Price	Sale Price	SQ FT	Close Date
Apache Cottage	23	None	\$565,000	\$520,000	2,470	6/19/09
Apache Cottage	44	None	\$559,500	\$530,000	2,454	6/23/09
Cochise Geronimo	9	DEGM				Under Contract
Cochise Geronimo	23	DEGM	\$2,100,000		4,875	Under Contract
Cochise Ridge	50	DEGM	\$849,000		2,577	Under Contract
Desert Hills	3	DEGM	\$924,900		3,901	Under Contract*
Desert Horizons	7	DEGM	\$1,195,000	\$1,000,000	3,600	6/01/09
Gambel Quail Preserve	224	DEGM		\$1,800,000		6/23/09
Gambel Quail Preserve	245	DEGM	\$1,798,000	\$1,650,000	4,414	6/01/09
Gambel Quail Preserve	263	DEGM	\$1,975,000	\$1,615,000	3,970	6/30/09
Lookout Ridge	1	DEGM	\$995,000		2,960	Under Contract
Lookout Ridge	23	DEGM	\$1,395,000	\$1,300,000	3,538	6/16/09
Lookout Ridge	29	DEGM	\$1,395,000	\$1,175,000	2,960	6/19/09
Mountain Skyline	43	DEGM	\$2,175,000		6,630	Under Contract
Painted Sky	47	DEGM	\$2,795,000	\$2,500,000	6,825	6/04/09
Painted Sky	55	None	\$1,350,000		5,578	Under Contract

\*AWC

Above information is deemed to be accurate but is not guaranteed.

## DESERT MOUNTAIN SALES ACTIVITY - HOMES

JUNE 2009

Village	Lot	Membership	List Price	Sale Price	SQ FT	Close Date
Saguaro Forest	33	DEGM	\$3,495,000		6,300	Under Contract
Saguaro Forest	86	DEGM	\$3,495,000		6,350	Under Contract
Saguaro Forest	129	DEGM	\$2,495,000		6,200	Under Contract
Sonoran Cottage	22	DEGM	\$595,000	\$585,000	1,836	6/02/09
Sonoran Ridge	18	DEGM		\$700,000		6/16/09

## DESERT MOUNTAIN SALES ACTIVITY - HOMESITES

JUNE 2009

Village	Lot	Membership	List Price	Sale Price	SQ FT	Close Date
Apache Peak	91	None	\$620,000			Under Contract*
Apache Peak	99	DEGM		\$2,250,000		6/19/09
Apache Peak	122	DEGM		\$775,000		6/23/09
Cintarosa	327	DEGM	\$274,240	\$275,000		6/30/09
Grey Fox	70	Regular	\$200,000			Under Contract
Lone Mountain II	62	DEGM	\$599,000	\$450,000		6/17/09
Lost Star	18	DEGM	\$650,000			Under Contract
Saguaro Forest	37	None	\$349,000			Under Contract
Saguaro Forest	257	DEGM	\$494,675	\$450,000		6/29/09
Saguaro Forest	280	DEGM	\$560,001	\$560,008		6/04/09

\*AWC