



REAL ESTATE UPDATE

INSIDE DESERT MOUNTAIN

NOVEMBER 2009

Homes	YTD Sales 2009	Listings		Homesites	YTD Sales 2009	Listings	
		2009	2008			2009	2008
Under \$2M	67	146	138	Under \$.5M	25	90	87
\$2M - \$3M	12	58	58	\$.5M - \$1M	9	49	81
\$3M - \$4M	2	26	46	\$1M - \$2M	1	27	41
Above \$4M	3	25	31	Above \$2M	1	13	14
Total	84	255	273	Total	36	179	223

Only those properties with price availability are reflected above.

Change in inventory is a combination of sales, expirations, cancellations, new listings as well as price changes resulting in a different price band.

DESERT MOUNTAIN SALES ACTIVITY - HOMES

NOVEMBER 2009

Village	Lot	Condition	Membership	List Price	Sale Price	SQ FT	Close Date
Apache Peak	36	Bank Owned	None	\$999,900	\$1,135,000	4,964	11/30/09
Deer Run	11		DEGM	\$1,495,000		3,959	Under Contract
Desert Greens	62	Bank Owned	DEGM	\$866,280	\$805,000	3,350	11/04/09
Eagle Feather	450	Bank Owned	None	\$1,075,000	\$900,000	4,645	11/02/09
Eagle Feather	434		None	\$1,200,000	\$960,000	3,833	11/20/09
Gambel Quail	82		None	\$895,000	\$850,000	3,090	11/05/09
Hacienda	25	Bank Owned	None	\$828,630	\$755,000	3,250	11/06/09
Lookout Ridge	4	Trade	DEGM	\$1,249,000		3,067	Under Contract
Mountain Skyline	108	Bank Owned	None	\$689,000	\$735,000	3,853	11/25/09
Renegade Trail	6		DEGM	\$1,550,000	\$1,200,000	3,858	11/30/09
Saguaro Forest	35	Short Sale	DEGM	\$1,600,000	\$1,485,000	4,687	11/25/09
Saguaro Forest	282		DEGM	\$3,350,000	\$2,500,000	5,904	11/09/09
Sunrise	319	Bank Owned	None	\$644,100	\$600,000	4,698	11/17/09
Sunrise	266		DEGM	\$1,095,000	\$835,000	3,754	11/05/09

Above information is deemed to be accurate but is not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY - HOMESITES

NOVEMBER 2009

Village	Lot	Condition	Membership	List Price	Sale Price	Close Date
Arrowhead	7		DEGM	\$299,000		Under Contract
Eagle Feather	349		None	\$129,000		Under Contract
Gambel Quail	42	Bank Owned	DEGM	\$375,000	\$270,000	11/16/09
Grey Fox	81		DEGM	\$245,000	\$210,000	11/17/09
Mountain Skyline	12	Trade	DEGM	\$350,000		Under Contract
Painted Sky	65	Bank Owned	None	\$179,900	\$170,900	11/24/09
Saguaro Forest	81	Short Sale	DEGM	\$695,000		Under Contract
Saguaro Forest	142	Bank Owned	None	\$509,900		Under Contract
Turquoise Ridge	44	Bank Owned	None	\$183,000		Under Contract*

*AWC

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