

# Annual Sales Report

A BRIEF SUMMARY OF THE SALES ACTIVITY **INSIDE DESERT MOUNTAIN**

## SOLD HOMES BY VILLAGE

From January 1, 2010 thru December 31, 2010

Village	Lot	Membership	Sq. Ft.	Sales Executive(s)	Sale Price	Close Date
Apache Cottages	21*	None	2,454		\$428,877	10/07/10
Apache Cottages	21	None	2,454	B - Karen Baldwin/Kathleen Benoit/Mike Doyle	\$515,000	12/30/10
Apache Cottages	28	DEGM	2,476	B - Anne Morrissey/Bee Francis	\$570,000	04/22/10
Apache Cottages	33	DEGM	2,476	B - Anne Morrissey/Bee Francis	\$650,000	07/30/10
Apache Cottages	35	DEGM	2,454		\$825,000	02/10/10
Apache Cottages	44	DEGM	2,454	L - Anne Morrissey/Bee Francis	\$688,000	06/15/10
Apache Peak	7*	DEGM	3,961		\$1,200,000	09/01/10
Apache Peak	27	DEGM	5,204	L - Karen Baldwin/Kathleen Benoit/Mike Doyle	\$1,850,000	10/01/10
Apache Peak	60*	DEGM	5,123		\$1,550,000	01/27/10
Apache Peak	66*	None	4,355		\$949,000	11/30/10
Apache Peak	79*	DEGM	7,758	B - Keith Marshall/Kirk Marshall	\$2,600,000	12/10/10
Apache Peak	81*	DEGM	9,153		\$3,100,000	05/26/10
Apache Peak	98*	DEGM	8,929		\$4,425,000	06/04/10
Apache Peak	101	DEGM	7,200	L - Karen Baldwin/Kathleen Benoit/Mike Doyle B - Karen Baldwin/Kathleen Benoit/Mike Doyle	\$3,550,000	05/28/10
Apache Peak	105	DEGM	5,870		\$1,800,000	01/05/10
Apache Peak	132	None	5,472		\$1,600,000	07/08/10
Apache Peak	164	DEGM	6,909		\$2,450,000	06/22/10
Arrowhead	49*	None	4,112		\$629,000	10/12/10
Arrowhead	76	DEGM	4,789	L - Anne Morrissey/Bee Francis	\$1,160,000	03/10/10
Cintarosa Ranch	365	DEGM	4,994	L - Anne Morrissey/Bee Francis B - Anne Morrissey/Bee Francis	\$2,125,000	06/23/10
Cochise Geronimo	28	DEGM	5,428	L - Karen Baldwin/Kathleen Benoit/Mike Doyle B - Anne Morrissey/Bee Francis	\$2,350,000	12/15/10
Cochise Ridge	26	DEGM	2,900	L - Anne Morrissey/Bee Francis B - Karen Baldwin/Kathleen Benoit/Mike Doyle	\$1,100,000	05/13/10
Cochise Ridge	54	DEGM	3,500	L - Colleen Seymour/Don Baron/Wendy Drost B - Colleen Seymour	\$950,000	02/03/10
Cochise Ridge	73	DEGM	2,922	L - Colleen Seymour/Don Baron/Wendy Drost B - Colleen Seymour	\$612,000	12/10/10
Cochise Ridge	75	DEGM	3,500	L - Davis Driver B - Davis Driver	\$565,000	01/29/10

Membership status and other data is deemed to be accurate but is not guaranteed. \*Indicates distressed sale.

L = Listing Agent

B = Buyer's Agent

DMRE Involvement

Trade

Trade & DMRE Involvement

# SOLD HOMES BY VILLAGE

From January 1, 2010 thru December 31, 2010

Village	Lot	Membership	Sq. Ft.	Sales Executive(s)	Sale Price	Close Date
Deer Run	11	DEGM	3,959		\$1,075,000	03/26/10
Deer Run	16	DEGM	5,570	L - Karen Baldwin/Kathleen Benoit/Mike Doyle B - Colleen Seymour	\$2,612,500	06/15/10
Desert Fairways	4	DECM	4,138		\$800,000	04/15/10
Desert Fairways	18*	None	2,990	B - Colleen Seymour	\$495,000	01/15/10
Desert Fairways	39	DEGM	4,250	L - Donna LeGate/Bob Terry	\$950,000	05/14/10
Desert Greens	41	DEGM	3,664		\$799,000	03/10/10
Desert Greens	44*	None	2,960		\$682,500	11/09/10
Desert Hills	29*	None	3,000		\$525,000	10/29/10
Eagle Feather	339*	None	2,692		\$553,000	01/22/10
Eagle Feather	365*	None	4,001		\$601,900	12/22/10
Eagle Feather	381	DEGM	4,504	L - Keith Marshall/Kirk Marshall B - Keith Marshall/Kirk Marshall	\$1,575,000	03/09/10
Eagle Feather	429	DEGM	3,235	L - Anne Morrissey/Bee Francis B - Anne Morrissey/Bee Francis	\$800,000	06/22/10
Eagle Feather	452*	None	4,481		\$825,000	02/24/10
Gambel Quail	31*	None	6,031		\$1,600,000	02/23/10
Gambel Quail	56	DEGM	5,417		\$1,375,000	06/04/10
Gambel Quail	93*	None	5,674		\$975,000	10/22/10
Gambel Quail	109*	None	4,640		\$725,000	01/29/10
Gambel Quail	141*	None	5,688	L - Colleen Seymour/Don Baron/Wendy Drost B - Bob Terry	\$995,000	12/29/10
Gambel Quail	200*	None	4,975		\$620,000	02/26/10
Gambel Quail	202*	DEGM	5,911		\$1,300,000	03/03/10
Gambel Quail Preserve	221*	None	4,526		\$1,000,000	04/21/10
Gambel Quail Preserve	252*	DEGM	5,410		\$1,040,000	01/07/10
Grey Fox	46	DEGM	2,845	L - Davis Driver	\$1,200,000	03/24/10
Grey Fox	106*	None	2,907		\$387,000	01/20/10
Grey Fox	109	DEGM	3,365	L - Colleen Seymour/Don Baron/Wendy Drost	\$925,000	06/17/10
Grey Fox	146	None	3,559	B - Karen Baldwin/Kathleen Benoit/Mike Doyle	\$770,000	06/22/10
Grey Fox	174	DEGM			550,000	04/27/10
Hacienda	15	DEGM	3,250	L - Anne Morrissey/Bee Francis B - Anne Morrissey/Bee Francis	\$1,015,000	02/10/10
Hacienda	27	None	2,900	L - Anne Morrissey/Bee Francis	\$1,000,000	07/28/10
Lookout Ridge	4	DEGM	3,125	B - Colleen Seymour	\$1,100,000	01/19/10

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From January 1, 2010 thru December 31, 2010

Village	Lot	Membership	Sq. Ft.	Sales Executive(s)	Sale Price	Close Date
Lookout Ridge	14	DEGM	2,960		\$1,130,000	03/11/10
Lookout Ridge	17	DEGM	3,382	L - Colleen Seymour/Don Baron/Wendy Drost B - Anne Morrissey/Bee Francis	\$950,000	11/01/10
Lookout Ridge	48	DEGM	3,382	L - Keith Marshall/Kirk Marshall B - Don Baron/ Wendy Drost	\$835,000	04/30/10
Lookout Ridge	51	None	3,067	L - Colleen Seymour/Don Baron/Wendy Drost B - Colleen Seymour	\$650,000	06/17/10
Lost Star	30	DEGM	6,546		\$2,350,000	02/04/10
Mountain Skyline	51*	DEGM	7,154		\$2,175,000	07/23/10
Mountain Skyline	72	DEGM	4,312		\$1,825,000	05/28/10
Mountain Skyline	72	DEGM	4,312	L - Donna LeGate/Bob Terry B - Donna LeGate	\$1,375,000	06/30/10
Mountain Skyline	74*	None	4,324		\$715,000	09/30/10
Painted Sky	7*	DEGM	4,700		\$1,325,001	06/10/10
Painted Sky	23	None	5,429		\$1,530,000	11/19/10
Renegade Trail	16	DEGM	3,860	B - Karen Baldwin/Kathleen Benoit/Mike Doyle	\$1,195,000	06/30/10
Rose Quartz	23	DEGM	5,260	L - Karen Baldwin/Kathleen Benoit/Mike Doyle B - Anne Morrissey/Bee Francis	\$1,700,000	05/19/10
Rose Quartz	43*	None	3,442		\$625,000	03/19/10
Rose Quartz	52*	None	4,338		\$850,000	12/15/10
Rose Quartz	57	DEGM	5,496	B - Karen Baldwin	\$2,110,000	01/15/10
Rose Quartz	72	None	3,160		\$775,000	12/21/10
Rose Quartz	91*	None	5,383		\$950,000	05/28/10
Rose Quartz	94	None	5,480	L - Anne Morrissey/Bee Francis B - Donna LeGate	\$1,361,762	03/31/10
Saguaro Forest	45*	DEGM	7,130		\$1,965,000	01/08/10
Saguaro Forest	62	DEGM	7,980		\$2,775,000	02/16/10
Saguaro Forest	68	None	6,382	B - Anne Morrissey/Bee Francis	\$2,175,000	07/28/10
Saguaro Forest	89*	DEGM	6,137		\$1,510,000	10/29/10
Saguaro Forest	94	DEGM	6,816	L - Colleen Seymour/Don Baron/Wendy Drost	\$3,100,000	06/11/10
Saguaro Forest	102	DEGM	3,495		\$1,585,950	05/24/10
Saguaro Forest	163*	None	8,855		\$2,800,000	12/22/10
Saguaro Forest	164	DEGM	6,373		\$2,475,000	04/30/10
Saguaro Forest	166	DEGM	6,533	L - Davis Driver	\$2,300,000	4/30/10

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Village	Lot	Membership	Sq. Ft.	Sales Executive(s)	Sale Price	Close Date
Saguaro Forest	191	DEGM	6,551	L - Anne Morrissey/Bee Francis B - Anne Morrissey/Bee Francis	\$2,825,000	09/03/10
Saguaro Forest	200	DEGM	8,210	L - Sam Buford B - Anne Morrissey/Bee Francis	\$2,850,000	07/06/10
Saguaro Forest	242	DEGM	8,453	L - Keith Marshall/Kirk Marshall B - Anne Morrissey/Bee Francis	\$4,300,000	12/10/10
Saguaro Forest	274*	None	8,010		\$2,100,000	04/30/10
Saguaro Forest	281	DEGM	7,308	B - Donna LeGate	\$3,750,000	01/05/10
Saguaro Forest	286	DEGM	8,015	L - Keith Marshall/Kirk Marshall	\$3,555,000	10/13/10
Saguaro Forest	299*	DEGM	6,884		\$2,000,000	11/08/10
Saguaro Forest	306*	DEGM	5,827		\$1,450,000	12/08/10
Saguaro Forest	310*	None	8,061		\$2,100,000	12/23/10
Saguaro Forest	316	DEGM	6,459		\$2,300,000	04/19/10
Seven Arrows	23*	DEGM	5,902	B - Don Baron/Wendy Drost	\$1,625,000	12/30/10
Seven Arrows	30	DEGM	7,000	L - Karen Baldwin/Kathleen Benoit/Mike Doyle B - Keith Marshall/Kirk Marshall	\$3,650,000	03/30/10
Sonoran Cottage	31	None	2,086	L - Anne Morrissey/Bee Francis	\$442,500	04/22/10
Sunrise	223	None	3,891		\$825,000	02/18/10
Sunrise	235	DEGM	5,571		\$1,825,000	05/28/10
Sunrise	281*	None	3,267	B - Anne Morrissey/Bee Francis	\$816,000	08/11/10
Sunrise	325	None			\$1,000,000	05/03/10
Sunrise	328	None	3,022	L - Anne Morrissey/Bee Francis B - Karen Baldwin/Kathleen Benoit/Mike Doyle	\$550,000	08/20/10
Sunrise	329	DEGM	4,174	L - Anne Morrissey/Bee Francis	\$760,000	02/26/10
Sunrise	332	DEGM	4,330		\$962,500	04/19/10
Sunset Canyon	11*	None	6,000		\$1,420,000	07/19/10
Sunset Canyon	16	DEGM	6,369	L - Anne Morrissey/Bee Francis B - Karen Baldwin/Kathleen Benoit/Mike Doyle	\$2,925,000	07/06/10
Sunset Canyon	52*	None	5,521	L - Sam Buford	\$1,100,000	08/18/10
Sunset Canyon	61	DEGM	6,680	L - Colleen Seymour/Don Baron/Wendy Drost B - Karen Baldwin/Kathleen Benoit/Mike Doyle	\$2,250,000	03/18/10
Sunset Canyon	63	DEGM	5,749	L - Keith Marshall/Kirk Marshall B - Anne Morrissey/Bee Francis	\$3,050,000	05/14/10
Turquoise Ridge	34	DEGM	4,953		\$1,250,000	08/12/10

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From January 1, 2010 thru December 31, 2010

Village	Lot	Membership	Sq. Ft.	Sales Executive(s)	Sale Price	Close Date
Apache Peak	144	DEGM	39,150		\$250,000	04/27/10
Arrowhead	54*	None	37,798		\$83,900	03/26/10
Arrowhead	61	DEGM	31,184			01/05/10
Cintarosa	325*	DEGM	162,083		\$390,000	01/29/10
Cintarosa	326*	None	74,224			03/01/10
Cintarosa	330*	DEGM	240,358		\$350,000	03/23/10
Cintarosa	340*	None	195,781			03/01/10
Cochise Geronimo	2	None	55,408	B - Karen Baldwin/Kathleen Benoit/Mike Doyle	\$1,575,000	12/16/10
Cochise Geronimo	22	DEGM	39,619	L - Anne Morrissey/Bee Francis	\$350,000	07/30/10
Cochise Geronimo	27*	None	44,402	B - Bob Terry	\$384,900	01/22/10
Eagle Feather	363*	None	43,885		\$75,000	07/21/10
Eagle Feather	364*	None	46,810		\$47,500	12/28/10
Eagle Feather	367*	None	39,015		\$55,000	07/30/10
Eagle Feather	372*	None	41,733		\$35,000	11/12/10
Eagle Feather	374*	None	44,229		\$44,000	11/24/10
Eagle Feather	376*	None	38,468		\$75,000	06/29/10
Eagle Feather	388*	None	42,736		\$30,000	11/30/10
Eagle Feather	390*	None	52,141		\$75,000	06/29/10
Gambel Quail	11	None	59,954	L - Colleen Seymour/Don Baron/Wendy Drost	\$109,000	06/16/10
Gambel Quail	12*	None	44,238		\$99,900	09/22/10
Gambel Quail	33	DEGM	45,719		\$355,280	01/04/10
Gambel Quail	33	None	45,719		\$355,520	02/19/10
Gambel Quail	84*	None	52,306		\$49,000	12/27/10
Gambel Quail	94*	None	45,526		\$115,000	05/19/10
Gambel Quail	149	None	58,213		\$115,000	02/22/10
Gambel Quail Preserve	240	None	40,680		\$80,000	08/17/10
Grey Fox	74*	None	22,860	B - Cheryl D'Anna	\$51,000	12/13/10
Grey Fox	82*	None	22,988		\$100,000	03/02/10
Grey Fox	86	DEGM	26,335	L - Karen Baldwin/Kathleen Benoit/Mike Doyle	\$195,000	02/03/10
Grey Fox	178*	None	23,951		\$80,000	06/23/10
Mountain Skyline	9*	None	29,158		\$130,000	06/04/10
Mountain Skyline	12	DEGM	35,712	L - Colleen Seymour	\$350,000	01/19/10
Mountain Skyline	17	Regular	41,164	L - Davis Driver B - Davis Driver	\$175,000	07/20/10

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From January 1, 2010 thru December 31, 2010

Village	Lot	Membership	Sq. Ft.	Sales Executive(s)	Sale Price	Close Date
Mountain Skyline	35	None	38,664	B - Anne Morrissey/Bee Francis	\$295,000	07/28/10
Mountain Skyline	35	None	38,664	L - Anne Morrissey/Bee Francis	\$295,000	07/28/10
Mountain Skyline	36*	None	32,396		\$92,000	06/25/10
Mountain Skyline	67*	None	40,852		\$87,500	04/06/10
Painted Sky	12*	None	64,000		\$376,000	01/21/10
Painted Sky	22*	None	49,200		\$104,000	06/23/10
Painted Sky	49*	DEGM	37,600		\$265,000	02/08/10
Saguaro Forest	8*	DEGM	49,364	L - Sam Buford/Tana Sackett	\$450,000	02/24/10
Saguaro Forest	11	None	41,282		\$430,000	11/17/10
Saguaro Forest	73*	None	45,983			03/01/10
Saguaro Forest	125*	DEGM	48,842		\$400,000	01/05/10
Saguaro Forest	133	None	37,380	B - Anne Morrissey/Bee Francis	\$320,000	11/15/10
Saguaro Forest	147*	DEGM	53,611	B - Karen Baldwin/Kathleen Benoit/Mike Doyle	\$525,000	05/05/10
Saguaro Forest	177*	None	95,128			03/02/10
Saguaro Forest	234	DEGM	102,558	L - Karen Baldwin/Kathleen Benoit/Mike Doyle B - Karen Baldwin/Kathleen Benoit/Mike Doyle	\$1,050,000	04/29/10
Saguaro Forest	262*	None	44,111			03/01/10
Saguaro Forest	328*	None	105,863		\$250,000	06/18/10
Saguaro Forest	332*	DEGM	181,322	B - Karen Baldwin/Kathleen Benoit/Mike Doyle	\$450,000	06/15/10
Seven Arrows	6*	None	37,542		\$244,000	01/21/10
Sunrise	208*	None	37,382	L - Anne Morrissey/Bee Francis	\$60,000	09/21/10
Sunrise	222*	DEGM	44,415		\$210,000	06/25/10
Sunrise	224	None	45,614		\$115,000	04/15/10
Sunrise	229*	None	43,728		\$335,368	04/05/10
Sunrise	309*	None	45,212		\$75,000	11/29/10
Sunrise	324*	None	37,157		\$63,974	05/11/10
Sunrise	324	None	37,157		\$73,000	05/20/10
Sunrise	324	None	37,157		\$80,000	06/08/10
Sunrise	330	None	240,358	L - Anne Morrissey/Bee Francis B - Karen Baldwin/Kathleen Benoit/Mike Doyle		08/20/10
Sunset Canyon	1*	None	29,354		\$266,000	12/28/10
Sunset Canyon	5	None	35,066		\$225,000	01/29/10
Sunset Canyon	7	None	37,762		\$150,000	11/01/10
Sunset Canyon	15	DEGM	30,531	L - Anne Morrissey/Bee Francis B - Karen Baldwin/Kathleen Benoit/Mike Doyle	\$325,000	07/06/10

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