



## DESERT MOUNTAIN CLUB

# FACTS AND FREQUENTLY ASKED QUESTIONS

- Our Club capacity for golf memberships is 2,375 members.
- Desert Mountain currently has just under 2,000 members.
- Our Club capacity for lifestyle memberships is 290 members.
- Desert Mountain is a member-owned, private club exclusive to its members.
- The Club offers a full service concierge located at the Cochise/Geronimo Clubhouse.
- Desert Mountain offers a full catering department to assist you with all of your wedding, meeting, party and planning needs.
- Desert Mountain amenities include: Six Championship Jack Nicklaus Signature Golf Courses, six distinctive clubhouses, nine restaurants and grills, a nine-court Tennis Complex, Jim Flick Golf Performance Center, private hiking and biking trails, Youth Center, The Ranch, family and lap pools, spa/fitness center, dog park and much more.

### *How do you oversee your courses?*

Desert Mountain offers three variations of overseeding.

- Fully overseeded: Where the course is “wall-to-wall” green grass.
- Partial overseeded: Where the course is seeded down the middle, meaning tee boxes, fairways, and greens.
- Dormant overseeded: Where the course offers overseeded tee boxes and greens.
- Leaving a golf course dormant for a year, promotes more bermuda grass growth without rye grass competition and provides for better playing conditions in the summer months. This is subject to change due to weather.

### *Do you stagger your overseeding?*

Yes. A distinctive quality of Desert Mountain is the variety and number of courses that we offer to our members. During the summer season, when many courses and clubs will close for an extended period of time, Desert Mountain is open year-round 364 days of the year. Our overseeding schedule during September-October is staggered so there will always be a selection of courses available for our members and guests to enjoy.

### *Can you walk the courses?*

You are permitted to walk any of the six courses. The most commonly walked courses are Outlaw, Apache, Cochise and Renegade. For those who do not wish to walk a full 18 we offer a Carry 9/Ride 9 where a cart can be picked up for the back 9 or you may jump onto an open spot of a cart already in your group. Push Carts and Power Walking Carts are available at Outlaw, Apache and Renegade for rent. Four-Bagger attachments are available at all courses, except Chiricahua for those players who choose to walk and not carry their bag. Fees are split divided by the number of players in the group.

### *What happens to the club in the summer months?*

With many residents considering Desert Mountain their primary home, we ensure that there are many activities for our members throughout the summer months. While still being fiscally responsible, we do ensure that we have a selection of restaurants and courses, as well as wonderful social amenities and events planned throughout this time.

### *Do you host tournaments?*

We have great tournaments throughout the season for both our ladies, gentlemen and couples! In addition, we host extraordinary member/guest tournaments.

### *How do you set up tee times?*

Desert Mountain uses a tee time request system. Requests can be placed anywhere from 30 to 8 days prior to the day you would like to play golf. No priority is given to requests placed further in advance. At 4 p.m. on the 8th day, these requests are processed into the tee sheets. As a point of reference, our stats show that 94% of all requests will get within an hour of requested times. After requests are processed, members may make tee times on their own beginning at 7 a.m. 7 days prior. Many times will also open up at 3 days prior as times must be updated or cancelled at the 72-hour window in conjunction with the Desert Mountain cancellation policy. All requests and tee time bookings are made via the website, or simply by making a phone call to any of our five golf shops. Desert Mountain uses an extremely friendly golf reservation system called ForeTees that can be accessed through the member website.

### *Tell me about your practice facilities.*

We offer to our members four dual-sided driving ranges on property as well as five short game practice areas all in addition to our state-of-the art Jim Flick Golf Performance Center.

### *What is your pace of play?*

The expected pace of play at Desert Mountain is four hours or less for an 18-hole round.

### *Do you permit the usage of a private golf cart?*

Only golf carts and push carts owned by the club are permitted on the golf courses and designated crossings.

### *Does Desert Mountain reciprocate with other clubs?*

With so many exceptional courses to choose from on property, we do not offer reciprocity with other clubs.

### *Do you host league play?*

Many leagues are hosted for our men and ladies throughout the week and you will find an open invitation to join whether you are in town year-round or visiting for the weekend. We cater to all levels of play. In addition to the leagues hosted by the club, there are also tee times and groups that are scheduled by our members who welcome new members to join in.

### ***If I do not play golf, what other activities are available?***

At Desert Mountain we have a saying that "great golf is just the beginning." We have more than 45 social clubs on the Mountain, some of which include hiking clubs, biking clubs, cooking classes, Bible study, book clubs, speakers clubs, painting classes, wine tastings, concert series and many more.

### ***Do you permit guest play?***

We very much value the guests of our members. We offer discounted guest opportunities as well as guest events. We also offer both winter-season and summer-season guest rates. You will find pricing differs for guests and family guests. No individual guest may play more than six rounds per calendar year, regardless of the number of hosting members involved. Family guests are provided additional round through the year but will have limitations. All guests must be accompanied by a member.

### ***What constitutes a family guest?***

Family guests are defined as:

- Parents
- Grandparents
- Children (25 years of age and older) and their spouses
- Children under the age of 25 who are married and their spouses
- Children under 25 who are no longer living at home, not attending school, or in the military
- Siblings and their spouses
- Grandchildren

### ***Is there a minimum spending amount for food and beverage?***

Desert Mountain has an annual food and beverage minimum of \$2,000.

### ***How do I pay my bill?***

As a member of Desert Mountain, all charges will be placed on your member account. This monthly statement may be paid by check or may be directly debited from your U.S. bank account automatically on a monthly basis or as directed by you through the member website.

### ***What is your tipping policy?***

Desert Mountain is a non-tipping club. We do request that our members adhere to this policy and invite them to participate in the employee holiday fund once per year should they desire.

### ***Can I store my clubs?***

Desert Mountain does offer club storage for a fee. The Club will ensure that your golf bag will reach the desired location according to your tee time.

### ***Are there lockers at the club?***

There are locker amenities at all six (including Sonoran) clubhouses as well as shower amenities. A private locker is offered at Cochise/Geronimo. You may utilize a daily locker at any of the six clubhouses should you desire.

### ***What do I do with my shoes if I would like them to be cleaned or re-spiked?***

You may leave your shoes with any of our golf shops. Your shoes will be taken to either the Renegade or Cochise/Geronimo golf shops for repairs to be made. We are happy to deliver your shoes to whichever clubhouse you prefer for your next use.

### ***Do you offer onsite club repair?***

At the Jim Flick Golf Performance Center, you can be fitted for a new set of clubs, have your clubs re-gripped or bring your clubs in for basic club repair.

### ***What type of dining is offered at Desert Mountain?***

Desert Mountain offers a variety of nine restaurants and grills, each providing a diverse environment, menu and ambiance. The dress code at our restaurants permits appropriate dress blue jeans. A suit coat and tie are not required at any of our venues. Denim is not permitted on the golf courses. Reservations can be made through the concierge, contacting the restaurant or on the member website.

### ***What is a transfer fee and how does it work?***

The transfer fee is the amount due to the club upon transferring your membership to another party.

- The transfer fee for an Equity Golf Membership is \$65,000
- The transfer fee for an Equity Lifestyle Membership is \$10,000

### ***How do I exit the Club?***

Desert Mountain offers four options for members to both acquire and transfer their membership.

- The first option is through a Desert Mountain home or property transaction where your membership is included in this sale. There is a \$65,000 transfer fee included in this transaction that is negotiated between the buyer and seller within their purchase contract.
- The second option is to utilize the Club's Membership Resale Program which was initiated in August of 2014. The exiting members can price their membership on a monthly basis at a price they choose. The \$65,000 transfer fee is required.
- The third form of selling ones membership is through a member-arranged transfer. This is when a member negotiates with their own buyer to sell their membership. The Club will still require membership application by the buyer and will initiate all paperwork. There is a \$65,000 transfer fee that can be negotiated between the buyer and the seller.
- Desert Mountain offers the ability to legacy transfer your membership to your child or grandchild should you desire. A legacy transfer will allow you to transfer your membership **without a transfer fee.**

### ***What are my options should I pass away?***

There are several options for the surviving spouse: (Please see the Desert Mountain Bylaws 4.6)

- The surviving spouse may continue as a full equity member of the Club.
- The surviving spouse may apply for our "Widow/Widower Status." This allows the surviving spouse to remain a member of the club while paying 50% of the current Equity Golf Membership monthly dues. The surviving spouse and immediate family members are still permitted to play golf while paying the family guest rates. In addition, the food and beverage minimum for Widow/Widower status is 50% of the full Equity Golf member amount. You may place your membership on the reissuance list while on Widow/Widower Status.
- The surviving spouse of the designated member can place their membership on the membership reissuance list and no longer has a financial obligation to continue to pay dues or the food and beverage minimum. Upon requesting this option, the surviving spouse discontinues privileges to the Club. Upon completing this option, the surviving spouse may proceed with purchasing a Lifestyle membership to the Club should they wish to remain a non-golfing member.